

# MLP Newsletter

# May 2020



## WELCOME!

*Although it has been a while since our last newsletter, we are pleased to be able to get this one out to you and to supply as much information as we can to support (and hopefully entertain!) our clients.*

*These are difficult times for all in our community with drought, fires, floods and now COVID-19. It is worth remembering there is help out there, no matter how you feel. We hope to have included some information and resources in this newsletter to help and keep you up to date.*

### Agistment Available!

With continuing dry conditions and now that winter is here, agistment options 'over the hill' are appealing with agistment available for both sheep and cattle.

As opposed to agistment, livestock prices for both sheep and cattle are at an all-time high with plenty of buyers still trying to secure stock of all grades. Contact Will or Gary to discuss your options.

### Upcoming Sale dates:

The next Cooma sale dates are;  
Sheep – Tuesday 2<sup>nd</sup> June  
Cattle – Friday 19<sup>th</sup> June

These sheep and cattle sales will be the last sales before the end of the financial year, with all grades of stock selling to record rates! Please call the office if you wish to book your Livestock in for these sales.

**Please note:** Under Covid -19 government regulations, vendors are not to attend sales. If you are intending to buy and are not a professional buyer ie. Meat buyer/agent, you will need to do so through an agent.

### Other sales to put in the calendar

- Rosskin Bull sale, Monday 31<sup>st</sup> August 2020
- Monaro White Wool Ram Sale – Main Range Merino Stud, Tuesday 20<sup>th</sup> October 2020



## Important Information about Changes to LPA National Vendor Declarations (NVD's) in 2020!

- Updated versions (0720) of NVD's will be available from the 1<sup>st</sup> July 2020 for all species (sheep, goats, cattle and bobby calves)
- Current versions of NVD's for all species will continue to be accepted until 31 December 2020
- From 1 January 2021 only the updated version of NVDs (0720) will be accepted for all species.



## LPA & MSA Accreditation Renewals



LPA & MSA registered producers are required to renew their accreditations every three years, ensuring their knowledge of the programs is up to date. Many renewals will be coming due soon and producers will be notified by post, email or text message three months before they are required to renew their accreditations.

For more information, head to;  
<https://www.integritysystems.com.au/on-farm-assurance/accreditation/renew-accreditation2/>



MLA, Sheep Connect, Integrity Systems and awi have produced the free **BACK TO BUSINESS** webinars, with practical tips for all livestock producers impacted by drought, fire, flood, storms and global challenges. BACK TO BUSINESS will feature a different topic at 1:00 pm Tuesday each week that is relevant to getting you back to business following the recent and ongoing challenges. **Check them out at the following link;**  
<https://www.mla.com.au/globalassets/mla-corporate/news-and-events/documents/events/sep20004-011-webinar-flyer-nsw-high-res.pdf>

## Did you Know?..... 'Russian and Saudi Eligible'

Being Russian &/or Saudi Eligible will give you full competition & maximum return on your livestock. The majority of abattoirs & butchers that purchase sheep & cattle require stock to be 'Russian Eligible' and 'Saudi Eligible'.

For more information on how to comply - and declare 'Russian and or Saudi eligible' on your NVD, head to our webpage and click on the '**Information**' tab!



## COVID-19: Impacts on markets?

MLA has created a new **COVID-19 market insights** hub relating to COVID-19. It includes economic analysis and insights about consumers, the retail and foodservice sectors, our competitors and more. They have also written about the impacts that Covid -19 may have had on our livestock markets. Head over to their page to read about it;  
<https://www.mla.com.au/news-and-events/industry-news/covid-19-impacts-on-markets7/>

## Henty Machinery Field Days

22, 23 & 24 September 2020:

Pending COVID-19, a final decision regarding the 2020 field days will be made by 30 June.

## Murrumbateman Small Farm Field Days

Saturday 17<sup>th</sup> and Sunday 18<sup>th</sup> October 2020:

(Pending COVID-conditions)

## MLP Calendar 2021!

It's crazy that we are already thinking about 2021! Your photo could feature in our calendar - Get snapping and start saving your photos as we will be calling for high quality photos that depict farming in our region. We can't wait to see what you come up with this year!

## MLP Annual Weaner Sale – 2020

3470 mainly weaners with 350 yearling cattle yarded in Cooma at the Monaro Livestock & Property's 10<sup>th</sup> Annual Blue Ribbon Weaner Sale.

The sale saw prices soar across the board for both steers and heifers as restockers scrambled to secure the top quality high country bred cattle on offer.

77 vendors attended the sale with their cattle which saw 68 registered bidders competing in a sale which could only be described as solid from start to finish. Buyers from Coonamble (NSW) & Pakenham (VIC) dominated the yearling cattle with grown EuroX steers weighing 452kg reaching \$1810 (\$4.00p/kilo LW). Most sales for yearling steers ranging between \$1320-\$1810.

Yearling heifers sold to a very strong trend with restockers and feedlots at the rail. The top pen where a pen of Angus x Euro NSM heifers which reached \$1490 and were purchased by a restocker at Gundagai. Most sales for yearling heifers ranged from \$1100-\$1490.

Spring drop weaner steers were plentiful, and vendors must be congratulated on how they presented after a prolonged drought and bush fires. The younger fresher steers set the market alight with the heavier drafts around 280-320kg making into the \$5p/kg range repeatedly. As the weights came back to below 170-180kg these calves were just starting to breach the \$6p/kg mark.

Best spring drop steers sold to \$1410 with the heavier drafts ranging from \$1240-\$1410.

Middle weight spring drop steers sold solid all day to range from \$1100-\$1250. Light weight spring drop steers \$800-\$1080.

Spring drop heifer calves were chased for breed and quality and topped at \$1100. With the heavy drafts ranging from \$970-\$1100.

Middle weight spring heifers \$750-\$950. Lighter weight young heifer calves selling very well \$600-\$730.

Buyers attended from 3 states NSW, VIC & SA with major purchasers from Coonamble, Warren, Dubbo, Cootamundra, Gundagai, Wodonga, Mt Gambier (SA), Pakenham (VIC), Leongatha (VIC), Bathurst and Bega with some local and feedlot activity.

Sale Averages from start to finish; Steers \$1135, Heifers \$806

MLP would like to thank our vendors as we know the last twelve months have been a real struggle with cattle on the Monaro.

We would also like to thank our terrific yard staff for their help drafting and penning and a thank you to all the local livestock carriers for their help in making a successful sale.

For full sale reports, and some excellent drone footage of the sale, please go to our web page [www.monarolivestock.com.au](http://www.monarolivestock.com.au)

## AuctionsPlus Market Insights:

### April Summary

#### Sheep

April saw a slowing of numbers online with just shy of 300,000 sheep and lambs offered online (down 180,000 on last month). This is as expected as the traditional winter lull begins with steading numbers. 43% of the offering was once again made up of Merino wether lambs and Crossbred store lambs.

The market held firm or rose across the month, seeing Crossbred lambs across the entire averaged \$184, up \$12 on March; Merino ewe lambs averaged \$226, up \$34; Merino wether lambs averaged \$154, up \$11. Growers appear to be looking for the future seeing SIL Merino and First Cross ewes rise by \$23 and \$39 on March's averages, to average \$280 and \$376 respectively.

#### Cattle

Producers appear to be get used to the COVID environment as the market has settled and the overall the online clearance rate for the month of April rose from 70% in March to 80%. Across the month producers looking to restock purchased at

similar rates to last month. PTIC cows and heifers averaged \$1,885 and \$1,664, down \$24, and \$103 on March respectively; while cows with calves at foot averaged \$2046, up \$60 on last month. Weaner and yearling heifers saw a similar story, averaging 402c and 355c, up 3c and down 3c respectively on March. Weaner and yearling steers averaged a few cents cheaper on last month, averaging 445c and 376c down 3c and 24c.

The full report can be found here;  
<https://www.blog.auctionsplus.com.au/post/auctionsplus-market-insights-april-summary>  
 For the latest Weekly market comments, follow this link; <https://auctionsplus.com.au/livestock-market-comments>

## Bushfire Recovery Newsletters –

**Snowy Monaro Regional Council:** Updates on recovery assistance and other help available to landowners affected by fire;  
<https://snowymonaro.nsw.gov.au/1587/Bush-Fire-Recovery-Newsletters>

## Red Cross Financial assistance grants:

Grants for people in financial hardship as a result of the Australian bushfires 2019/20.  
<https://www.redcross.org.au/get-help/emergencies/recovering-from-emergencies/grants>

## Drought assistance

The NSW Rural Assistance Authority (the RAA) administers financial assistance programs including transport subsidies for animal welfare and natural disasters to primary producers on behalf of both the NSW and Australian Governments. You can find information about the grants and subsidies available here;  
<https://www.raa.nsw.gov.au/grants>

## Local Land Services Webinar: Livestock options, opportunities and risks for winter 2020: Feed/Sell/Agist?

As Winter 2020 starts the outcomes of the Autumn break have been widely variable for producers across the South East region and indeed the whole state. The failure of autumn rains on the Monaro has particular consequences, whilst the season has shaped up differently for others.

Considering the options, opportunities and risks are key to developing, refining and implementing your winter management plan this year.

**This online webinar is to be run on the 2nd Jun 2020 10:30 am - 12:30 pm** and will be presented by well-known sheep industry expert Doug Alcock (Graz Prophet Consulting) and Dr Petrea Wait (South East Local Land Services District Vet - Monaro).

To find out more, or to register go to;  
<https://www.lls.nsw.gov.au/regions/south-east/events/se-events/2019/livestock-options,-opportunities-and-risks-for-winter-2020-feed-sell-agist>

**Please note: If you miss this webinar, you will be able to view it later as it will be recorded and posted on the South East LLS website.**

## Thankyou from MLP

Will, Gary and Vanessa thank all our clients for their support and we hope you've enjoyed our newsletter.

Please contact the office, or the boys if you have any queries about livestock, sales or agistment options.

Lets get through winter and cross our fingers for a good spring break. Check out our web page and feel free to like our facebook page to keep up to date with events and information.

Sheep Tag Colours/year						Post Breeder tags must be pink			
2014	2015	2016	2017	2018	2019	2020	2021	2022	2023